



The Standards People

# IoT Conference 2023

## Streamlining Device Security

A Case Study in Meeting Evolving IoT Security Demands

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“It takes 20 years to build a reputation  
and a few minutes of a cyber-  
incident to ruin it”

*Vaisala, a global leader in weather, environmental, and  
industrial measurement solutions*



# Why is IoT security important?

For manufacturers of machinery control components such as controllers and embedded IoT gateways and sensors

Without appropriate controls, device manufacturers are at risk of loss of critical intellectual property, credibility, and brand damage, and are subject to liability risks.

Need to conform to evolving legislation, standards such as IEC 62443, and customer mandates for IoT security.



# What device manufacturers need to keep in mind

When developing and deploying their products

IoT devices may need to be supported for a long time

Portfolio usually has multiple devices based on  
different MCUs from different silicon vendors

A secure software supply chain is the foundation of secure IoT devices



# VAISALA

A leading provider of weather, environmental, and industrial measurement solutions



Photo credit: Vaisala



# Why is IoT security important for VAISALA

*“Weather data is essential for critical functions in society. As a leader in weather, environmental, and industrial measurement technologies, our customers count on us to ensure reliable and trustworthy data.*

*Product and software security is the foundation of the data we enable for our connected world”*



Photo credit: Vaisala

Vaisala's security platform prevailed against cyberattacks from 100 hackers in Nokia Security HackAthon 2020

For Vaisala's customers, it's not that much about confidentiality, but data integrity and authenticity is what matters when peoples' lives are at stake – or the planet's future



# What does a secure IoT device mean for VAISALA customers

Unauthorized access is prevented

Running unauthorized software is prevented

All communication is encrypted and secured

A strong and unique device identity

Secure software update capability



# Protecting VAISALA devices and data from unauthorized usage, manipulation, and control

An approach based on mainstream security technologies

Centralized cryptographic key management for effective use of cryptography for operations such as digital signing and encryption

Digital signing and packaging of software releases to ensure that the device firmware updates always come from a trusted source

Encryption of firmware images to ensure protection of Vaisala intellectual property in the IoT device software.





# Protecting VAISALA devices and data from unauthorized usage, manipulation, and control

An approach based on mainstream security technologies

Secure delivery and programming of cryptographic keys and the issuance of unique initial device identities during manufacturing to prevent malicious activities such as the creation of cloned and counterfeit products

Usage of Public Key infrastructure-based solutions to enable secure device management based on mutual authentication and encrypted communication



# ***Lessons learned from VAISALA***

**IoT devices need to  
be supported for a  
long time**

Business continuity of the security  
solution in use

Proper key management with well-  
defined key ownership



## ***Lessons learnt from VAISALA***

**A device  
manufacturer may  
have multiple devices  
based on different  
MCUs from different  
silicon vendors**

Uniform way to manage  
cryptographic artifacts and  
operations for IoT devices based  
on most widely used MCUs



## ***Lessons learnt from VAISALA***

**Secure software  
supply chain is the  
foundation of secure  
IoT devices**

Utilisation of trusted mainstream components  
for embedded security feature development

Cryptographic operations such as digital  
signing and encryption are controlled

Secure distribution and provisioning of  
cryptographic artifacts



# About LAAVAT

Device manufacturers use our solution to enable embedded security features, including secure boot, secure firmware update, protection of critical IP, and strong device identity for devices based on various MCUs

World-class expertise in cryptography, embedded development, building and managing business-critical security solutions

A strong heritage of expertise in securing hundreds of millions of smart devices from Nokia, Microsoft, and Intel

AWS Certified Solution architects, CISSP's

ISO 27001 certified



# Thank you

Accelerate the creation of secure IoT devices

Ensure compliance and business continuity

[laavat.com](https://laavat.com)

