



## Security Conference

# Skills Short, Threats Deep

How to Foster and Retain a  
Security Team amongst a  
Significant Workforce Gap

Presented by: Jon France, CISO

# ISC2™

18/10/2023

ISC2





ISC2 is the world's leading member organization for cybersecurity professionals, driven by our vision of a safe and secure cyber world. Our more than 500,000 members, candidates and associates around the globe are a force for good, safeguarding the way we live.



Unfilled demand for information and systems security professionals is growing globally

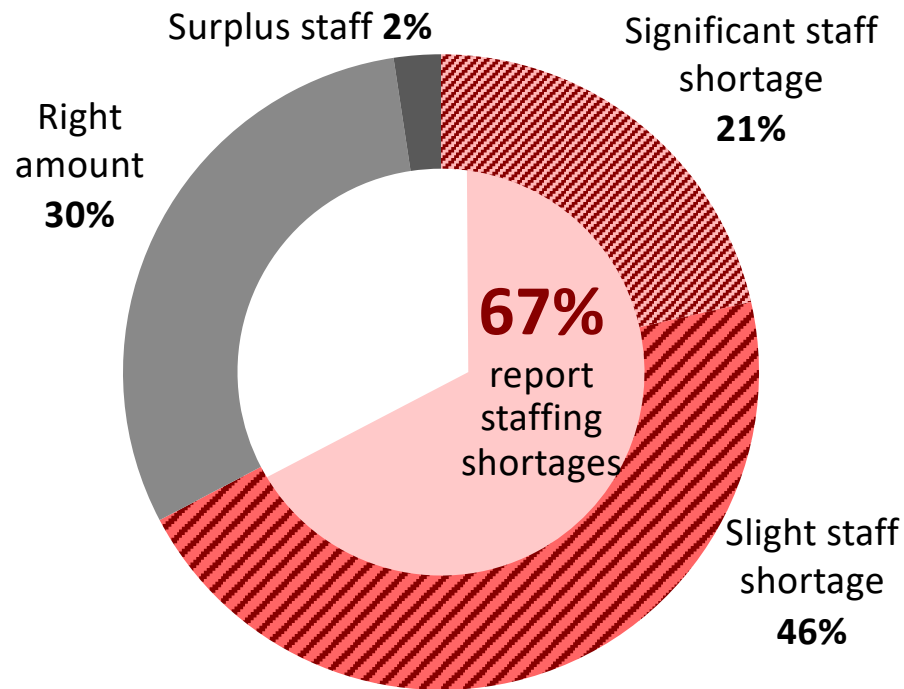
We have  
**5.5M**  
cybersecurity  
workers  
+8.7% YoY

We need  
**9.5M**  
cybersecurity  
workers  
+10.3% YoY

**4.0M**  
**Gap**  
+12.6% YoY

**+73%** Needed to close the gap

# There's a critical need for cybersecurity staff



## Industries with the *greatest* shortage

- Education (**78%**)
- Government (**78%**)
- Nonprofit (**76%**)
- Military/military contractor (**76%**)
- Aerospace (**75%**)

## Industries with the *lowest* shortage

- Consulting (**54%**)
- Hosted/cloud services (**55%**)
- Security software/hardware development (**60%**)
- Engineering (**61%**)
- Telecommunications (**62%**)

Source: 2023 ISC2 Cybersecurity Workforce Study.

# Without enough cybersecurity staff...

**50%**

Not enough time for proper risk assessment and management



**45%**

Oversights in process and procedure



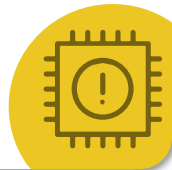
**38%**

Misconfigured systems



**38%**

Slow to patch critical systems



**35%**

Can't remain aware of all active threats against the network



**34%**

Not enough time to adequately train each cybersecurity team member



# German Financial Regulator BaFin Website Hit by Cyberattack

Published: Sept. 4, 2023 at 7:11 a.m. ET

Alexander Martin  
August 22nd, 2023

## Cyberattack on Belgian social service centers forces them to close

The Record.  
Recorded Future News

The Public Center for Social Action (CPAS) in Charleroi, Belgium, **announced** its social branches would be closed on Tuesday "except for absolute emergencies" as a result of a cyberattack.

## Ortivus' electronic patient record system are down for some United Kingdom based customers due to a cyber-attack

On the evening of 18 July Ortivus' systems were subject to a cyber-attack affecting UK customer systems within our hosted datacenter environment.



## Danish cloud host says customers 'lost all data' after ransomware attack

Zack Whittaker @zackwhittaker / 1:05 PM EDT • August 23, 2023

Comment

Cloud host CloudNordic says most of its customers have "lost all data with us" following a ransomware attack on its data center systems, including its backups.

# Worst cyberattack in Greece disrupts high school exams, causes political spat

Published 3:08 PM EDT, May 30, 2023



## INCIDENT OF THE WEEK



## IOTW: Italian banks hit with DDoS attacks

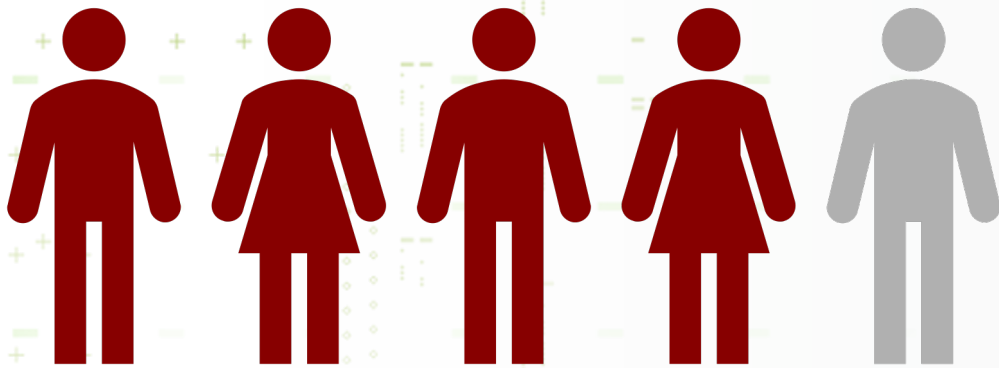
A number of Italian banks have been taken offline by malicious actors

Olivia Powell

🕒 08/04/2023



4 out of 5 believe a  
weakening economy will  
increase cyber threats



87% believe cyber  
staff reductions  
increase risk



Source: 2023 ISC2 research, How the Cybersecurity Workforce Will Weather a Recession  
<https://www.isc2.org/Research/How-the-Cybersecurity-Workforce-Will-Weather-a-Recession>



**What can  
we do???**



# Why hire entry- and junior-level staff?

1 in 3 C-suite execs agree:  
It's cheaper! (😂😂😂)



Entry- and junior-level staff focus on  
day-to-day tasks, freeing up senior staff



Source: 2023 ISC2 research, How the Cybersecurity Workforce Will Weather a Recession  
<https://www.isc2.org/Research/How-the-Cybersecurity-Workforce-Will-Weather-a-Recession>

## Top 5 Tasks for Entry-Level Staff

(Less than 1 Year of Experience)

**35%**  Alert and Event Monitoring

**35%**  Documenting Processes & Procedures

**29%**  Using Scripting Language


**28%**  Incident Response

**26%**  Reporting (*Developing/Producing Reports*)

## Top 5 Tasks for Junior-Level Staff

(1–3 Years of Experience)

**48%**  Information Assurance (*Authentication, Privacy*)

**48%**  Backup, Recovery, & Business Continuity

**47%**  Intrusion Detection

**47%**  Encryption

**46%**  Penetration Testing

“They often bring an element of creativity and out-of-the-box thinking to the team.”

Source: 2022 ISC2 Cybersecurity Hiring Managers Guide.

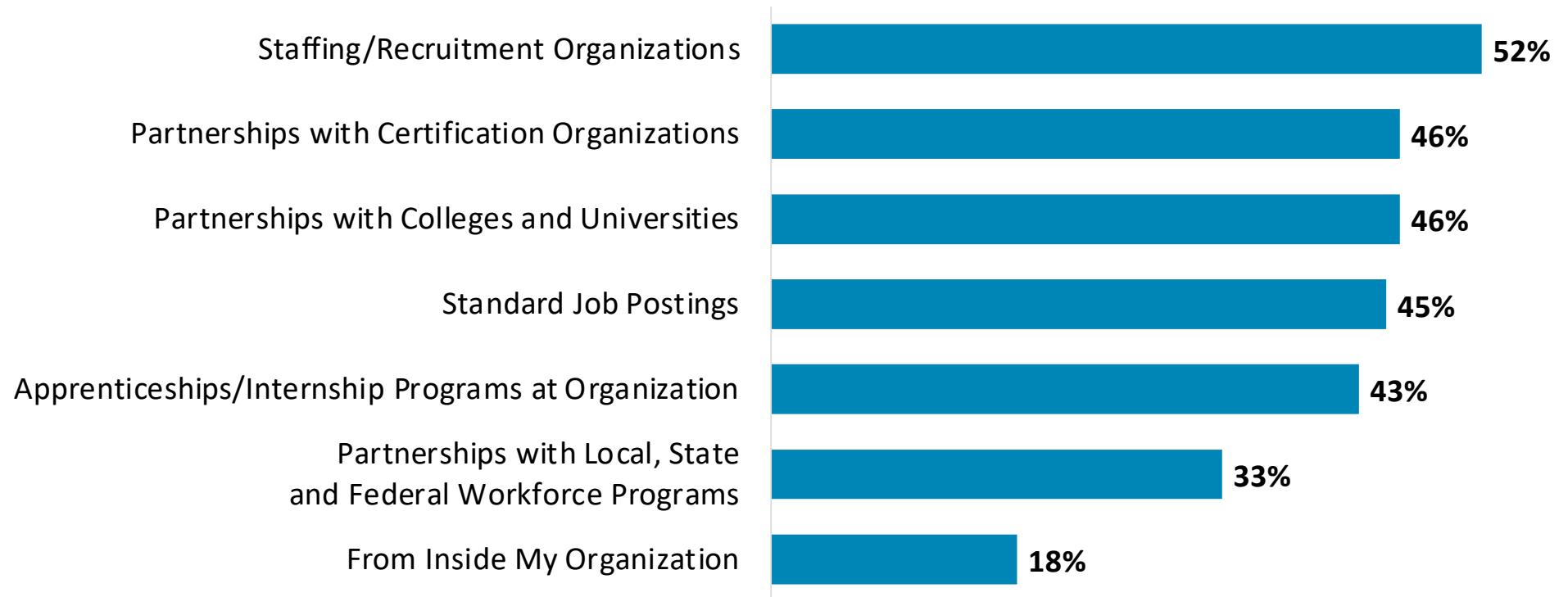


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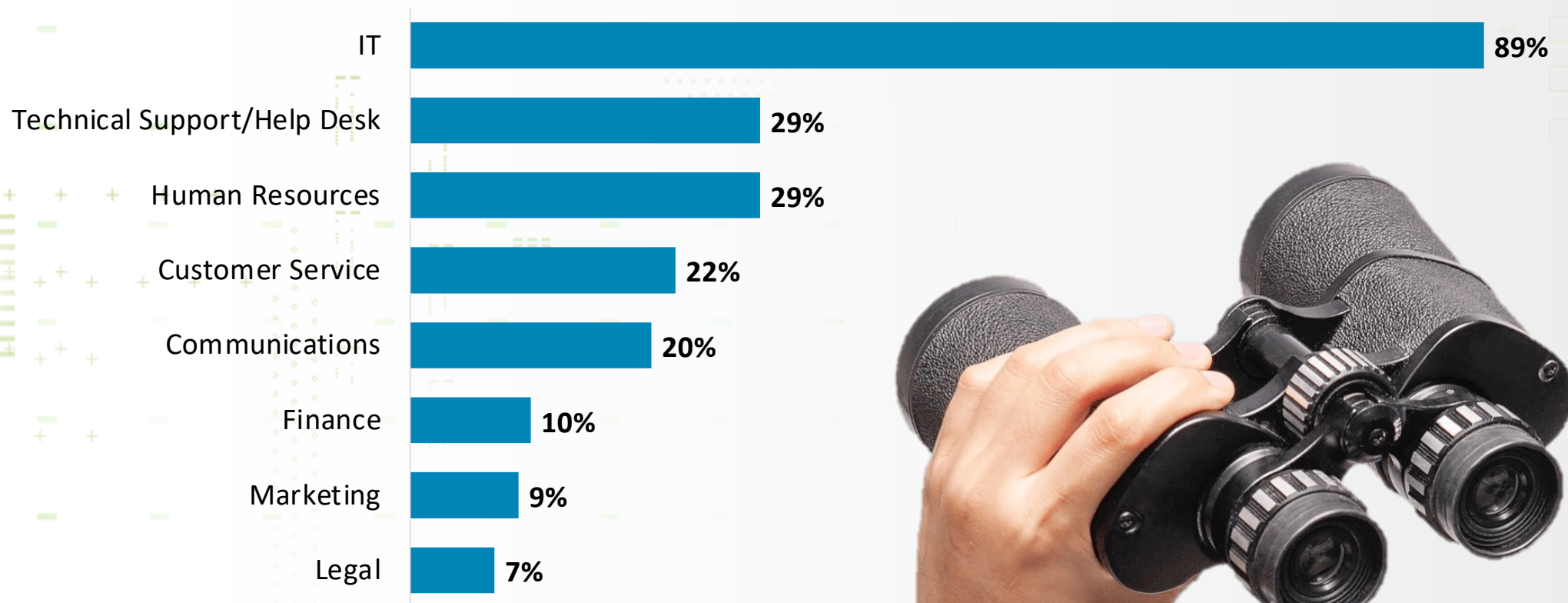
# Source of talent



Source: 2022 ISC2 Cybersecurity Hiring Managers Guide.



# Where to find talent inside your organization



Source: 2022 ISC2 Cybersecurity Hiring Managers Guide.



# Look for these traits when hiring entry- and junior-level team members



## **TOP 5 NONTECHNICAL SKILLS**

1. Ability to Work in a Team
2. Ability to Work Independently
3. Project Management Experience
4. Customer Service Experience
5. Presentation Skills



## **TOP 5 PERSONALITY ATTRIBUTES**

1. Problem Solving
2. Creativity
3. Analytical Thinking
4. Desire to Learn
5. Critical Thinking

Source: 2022 ISC2 Cybersecurity Hiring Managers Guide.



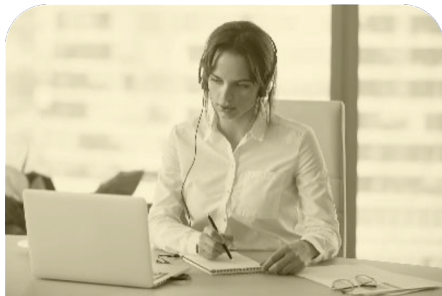
Who is the best person on your cybersecurity team? Why?





College  
degree not  
necessarily  
required

# Ways to bring entry- and junior-level staff up to speed



Formal on-the-job training



Exposure training



Apprenticeships



Mentorship



## Cyber Security Analyst (Entry Level)

\$60,000 a year - Full-time

Apply now



**Must be authorized to work in the US**

### Job Summary:

Support [redacted] as a Security Analyst. The team member will support the review and [redacted] packages, to include system security plans. They will be responsible for the review, and supplementation of security documentation as part of a team led by a technical expert.

### Minimum qualifications:

- Experience in the concepts, terms, processes, policy, and implementation of information security
- Experience and knowledge of the latest security measures at all stages of an information system life cycle
- Ability to solve complex problems involving a wide variety of information systems
- Ability to understand and differentiate between critical and non-critical systems and networks
- Strong written skills and experience working in a team environment
- A Bachelor's Degree in Computer Science, Electronic Engineering or other engineering or technical discipline, or an additional 8 years of relevant experience may be substituted for degree requirements

### Preferred qualifications:

- CompTIA Security +CE or other active entry-level cybersecurity certification
- 5 years Cybersecurity experience desired
- Knowledge of [redacted] Department of Defense (DoD) cybersecurity policies and Authority to Operate/Authority to Connect (ATO/ATC) processes preferred
- Experience in [redacted]
- Experience implementing Electronic Health Records

A Bachelor's Degree in Computer Science, Electronic Engineering or other engineering or technical discipline, or an additional 8 years of relevant experience may be substituted for degree requirements

5 years Cybersecurity experience desired



**Seek out nontraditional fishing grounds**





# Main takeaways

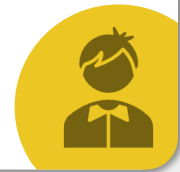
The 3.4 million cybersecurity workforce gap puts organizations at risk



Look within your organization for cyber talent



Hire entry- and junior-level staff to take on day-to-day tasks and inject fresh thinking



Look for nontechnical skills and attributes; you can teach the rest later



Think outside the IT box when hiring staff



Set your team up for success with good salaries, fair treatment and training



**Thank You!**

Jon France, CISO, ISC2

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**Any  
questions?**

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