

Japan-Europe Internet Trust Symposium 2019

# Spread of e-Contracting use

May 23<sup>rd</sup>, 2019

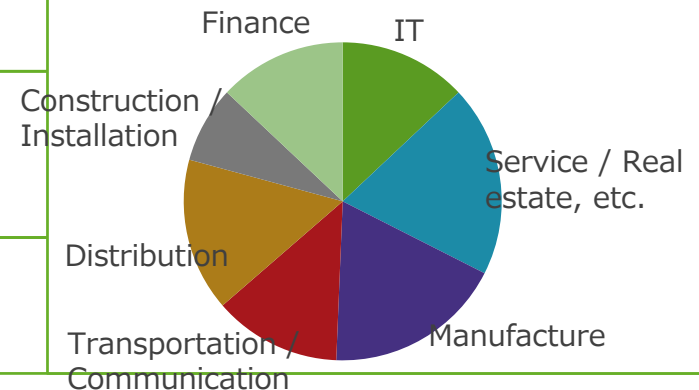
Digital Platform Sales Department,  
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# Circumstances of CONTRACTHUB Business CONTRACTHUB @absonne

- ◆ Used by more than 160 service owners and 60,000 customers since its release in 2013.

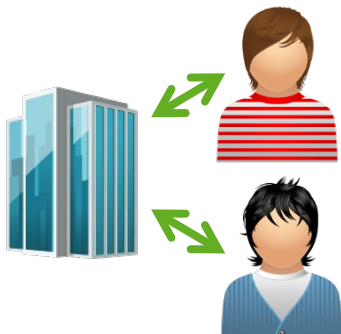
Finance	
Service / Real estate, etc.	
Manufacturer	
Transportation / Communication	
Distribution	
Construction / Installation	
IT	

## ● Percentage by Industry



# Spread of Usage of e-Contracting

## Expansion of Applied Business



Used widely, from BtoB to BtoC.  
⇒Expanded in BtoB and BtoC Agreement/procurement/ sales, etc.

## Adopted in Industries



※商標/ロゴ登録中

Spread of e-Contract use for housing loan in financial industry and construction/leasing contract in real estate industry, etc.  
⇒Rapid increase of the project reflecting the demands of each industry.

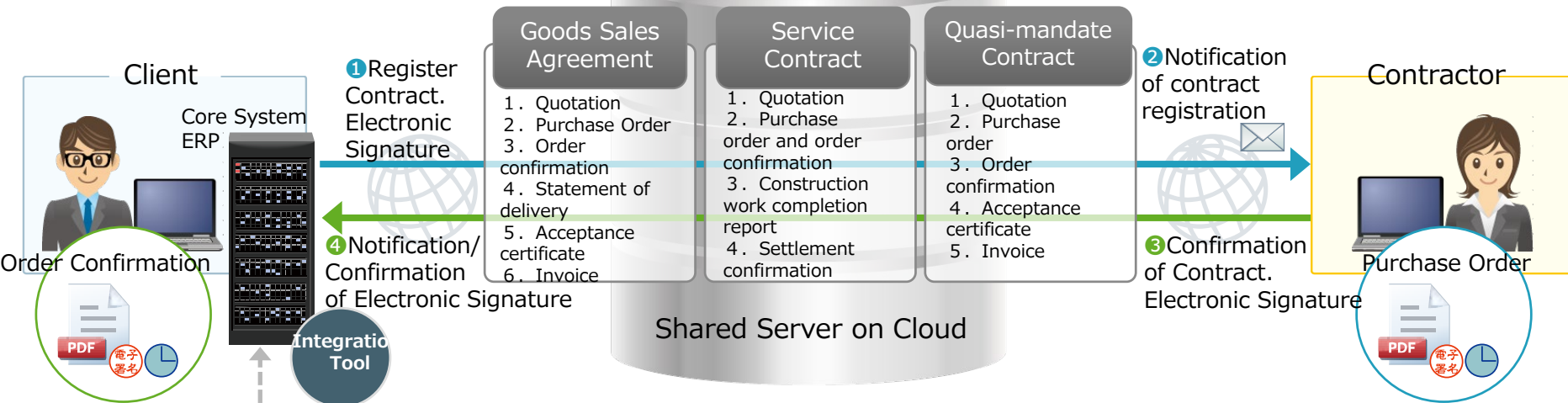
## Spreading



Disseminate to/promote digitization of the government/relevant government agencies/industry.  
Rapid increase of competing vendors.  
⇒Spreading in each industry are prominent.

# Outline of CONTRACTHUB

## CONTRACTHUB @absonne



Goods Sales Agreement	Service Contract	Quasi-mandate Contract
1. Quotation	1. Quotation	1. Quotation
2. Purchase Order	2. Purchase order and order confirmation	2. Purchase order
3. Order confirmation	3. Construction work completion report	3. Order confirmation
4. Statement of delivery	4. Settlement confirmation	4. Acceptance certificate
5. Acceptance certificate		5. Invoice
6. Invoice		

Approval/Decision

### System Integration

Realize external system integration without programming by using the integration tool. Easily Link with ERP/in-house purchase, sales and accounting system, or work flow system for approval/decision.

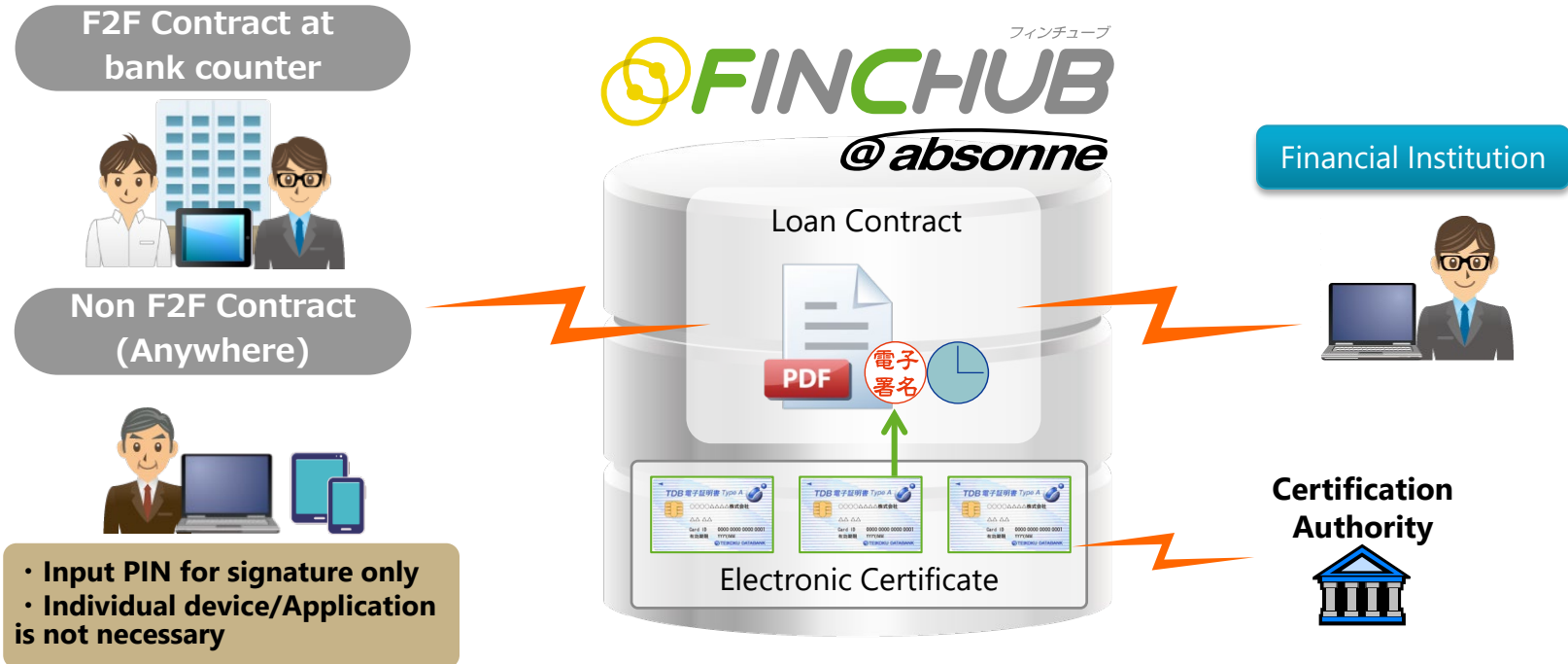
Work Flow System

. . . . Electronic Signature  
Ensure the electronic documents with electronic signature is created by the person and has not been falsified from the time of creation.

. . . . Time Stamp  
Issued by a time stamp authority connected by Internet, and ensure the electronic documents' existence at the time and it has not been falsified from the time of creation.

## What is FINCHUB?

- SaaS e-Contracting service provided for housing loan/loan contract by NSSOL



## Features of FINCHUB

- Consulting based on a large number of experiences of e-Contract for loan contract.
- Ensure the usability for banks and customers.
- Users can set up the documents on the system or work flow through website by themselves.
- Plenty of functions based on CONTRACTHUB, e-Contracting service for general purposes.

## 3 Advantages of e-Contracting

### Cost saving by paperless



- No need of stamp duty (Service Agreement, Basic Agreement . . .)
- No need of stamps, shipping cost
- Paper work cost (Print, Stamp, packing, post)

### Improvement and speed-up of work



- Digitize order, acceptance inspection and payment
- Save time to exchange purchase order/order confirmation, acceptance inspection/invoice

### Enhance compliance



- Realize "Contract visualization"
- Eliminate omissions of contracting documents
- Effective for BCP



**NS Solutions**

# Creation Trust Growth

As a professional of Information Technology, NS Solutions contributes to the society with building a relationship of trust and keep growing with customers by creating the value.

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