

Standardization and Strategy

Luis Jorge Romero ETSI Director-General

06/10/2022





The strategic value of engaging in standardization activities

Engagement <> ROI







Business



Our technology (and IP) in the standard

Bringing R&D to market

Policy

Market entry

Influence technology decisions





Time-to-market

Influencing the pace of development



Networking

Meeting peers

Exchanging opinions among experts

Planning for the future



Co-operation among SDOs



... or not?

Co-operating vs. competing -time for all

©ETSI 2022 - All rights reserved



Outreach to other sectors

Cross fertilization





Decision making



Influencing the future

Who decides, where, how?

What's the impact of decisions?

©ETSI 2022 - All rights reserved





... and backwards compatible





Thank you for your attention





